

Warwick Development Ltd

TRADE WINDOWS

Contact us on: Tel 0114 257 1200 or Fax 0114 257 1297

08.11.07

We were introduced to Mick Ramsden by a company within our group which was towards the back end of last year (Autumn 2006). They had been using the services of Ramsden Purchasing and thought that we could benefit too.

Ramsden Purchasing will look at all of your current suppliers and prices that you pay and basically go out to the market and see if you can get a better deal.

Our first meeting was to decide if we needed this type of service and we decided that we did. Mick is very honest and upfront he will only source products that you need and ensure that the service you get from the source is a match to existing or better. He understands that it is not just price that creates a move but the service as well. We understood the value that Ramsden Purchasing could bring to our company by saving ourselves a lot of time which we could then spend on increasing our turnover.

Where possible Ramsden Purchasing has saved us a considerable amount of money.

The service that we have received has been very efficient, accurate and professional, which is what you need when someone is negotiating on your behalf. Mick will always call you back or return an email in very good time.

We would definitely recommend him and look forward to using his services again.

Melanie Wardle
Managing Director